

Board of County Commissioners of Leon County

SUMMARY OF PROPOSED PREMIUMS

Premiums as Proposed:

	<u>Expiring</u>	<u>Renewal</u>
Package	\$ 880,182.92	\$ 1,126,529.00
Excess Worker's Compensation	\$ 130,588.00	\$ 296,000.00 *
Consulting Fee	\$ 50,000.00	\$ 50,000.00
Package Total	\$ 1,060,770.90	\$ 1,472,529.00
Aviation	\$ 47,662.00	\$ 28,802.00
Pollution	\$ 27,793.00	\$30,073.00 - \$31,684.00

Payment Plan:

Annual premium is due in full at inception.
Premium Financing is available upon request.

Options:

Aviation:

- 1) War, Hi-Jacking and Other Perils Liability
Liability

20% of the Aircraft Liability
Premium for Each Aircraft

Hull

Rate of .15% Per \$100 Hull Value
Per Aircraft

- 2) Terrorism Coverage

Liability

20% of the Aircraft Liability
Premium for Each Aircraft

Hull

Rate of .15% Per \$100 Hull Value
Per Aircraft

Note: Preferred Governmental Insurance Trust is not protected by the Florida Guarantee Association in the event it becomes unable to meet its claims payment obligations.

Other Coverage Options Available Upon Request

While we believe this information represents the terms, conditions and exclusions found in your proposed insurance policy, in the event of any differences between the policy and this summary, the policy will control.



September 5, 2003

Traci Reed
Leon County
Leon County Courthouse
301 South Monroe St.
Suite 201
Tallahassee, FL 32301

Dear Traci:

With regard to your renewal, we did contact FACT as a market but they are unwilling to work with independent agents.

As you know I obtained the insurance contract for Brevard County. Currently Brevard has their General Liability, Professional Liability and Employee Benefits Liability with FACT. Once again I contacted FACT and again they advised me that they would work directly with Brevard County and not through me.

It is my understanding that FACT does not have a property or workers compensation facility.

If you need additional information or if you have any questions please feel free to call.

Sincerely,



Gerard Fiacco
Vice President

Jerry Fiocco

From: Maria Carver [MCarver@macduff-fla.com]
Sent: Friday, August 15, 2003 1:13 PM
To: Jerry Fiocco
Subject: Leon County 02-0643928
Importance: High

Jerry,

Employers Re has advised that they're renewal terms are as follows: 100% premium increase and a 1,000,000 SIR. This is straight across the board for all of their renewals.

AIG -- has previously declined the risk.

Hartford is not taking on any new Business -- and has previously declined the risk.

Safety National has declined as this is not the type of risk that they want.

Midwest Employers -- will not give me anything less than a \$500,000 SIR and their premium is starting at 800,000 k.

C.N.A -- is the same as Midwest.

So, since you have advised that you were able to get terms of 296,000 in premium and a \$50,000 SIR. I will close my file.

Thank you -- next one!!

Maria Carver, C.P.I.A.

386-252-6154 x. 1006

386-845-9241 direct fax.

From: "Jerry Fiacco" <JFiacco@BBDAYTONA.com>
To: "Karen Harrell" <HARRELLK@mail.co.leon.fl.us>
Date: 9/2/03 11:51AM
Subject: RE: Renewal bids

Goodmorning, St.Paul and Coregis both declined. I sent the excess w/c to Traci, all markets declined except incumbent, their quote \$280,000.00 premium with a 1 million SIR. The other carriers that declined the excess w/c are as follows, CNA, Midwest, AIG, Safety National. We went to Meadowbrook for their all line liability program, they also declined to your size and deductibles. Ace indication for AL, GL, POL, W/C with a 100/200 deductible on all lines except w/c 500 for that, premium indication 1.4 million. Need anything else please e-mail or call as I'll be here all day.